[PDF] MacCarthy On Cross Examination

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Description:

Learn how to look good on cross, even when the witness is not cooperating. Learn how to manage and effectively minimize the witness's involvement, without appearing controlling, extracting, and insulting. Filled with illustrative cross examinations from actual cases, this book is your key to employing these proven techniques in your own practice. Using the three themes that run through out the book—looking good, telling a story, and using short statements—you can take control of your cross examinations and achieve the results you desire.

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