

[PDF] The 360 Degree Leader: Developing Your Influence From Anywhere In The Organization

John C. Maxwell - pdf download free book



Books Details:

Title: The 360 Degree Leader: Develo
Author: John C. Maxwell
Released: 2011-10-18
Language:
Pages: 368
ISBN: 1400203597
ISBN13: 978-1400203598
ASIN: 1400203597

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Description:

From Publishers Weekly In this latest treatise, leadership mega-guru Maxwell (*The 21 Irrefutable Laws of Leadership*) taps a rich vein of corporate angst: the plight of the middle manager, saddled with responsibilities but lacking real power, torn by conflicting tasks and time-management

dilemmas, seething with thwarted ambition. As Macbeth shows, it's a predicament fraught with tragic potential, but the staid, platitudinous treatment given it by Maxwell and ghostwriter Charlie Wetzel drains away the drama. They generally counsel acceptance of limitations. Maxwell tells middle managers to work diligently in subordinate positions, support the CEO's vision, find the good in incompetent or malevolent leaders, infiltrate their bosses' emotional lives ("Listen to your leader's heartbeat.... What makes them laugh?... Cry?... Sing?") and "stand up for your leader whenever you can." They can thus exert an unsung but crucial "influence" over higherups, while themselves practicing a higher, sublimated form of leadership by selflessly nurturing the potential of their own colleagues and underlings. Unfortunately, Maxwell's practical advice boils down to vague truisms ("when you find a problem, provide a solution") or clichés ("If your boss is a golfer, you may want to take up the game"). His bland injunctions to resignation, patience and self-effacement are unobjectionable, but also uninspiring. (*Jan. 10*)

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About the Author John C. Maxwell is an internationally respected leadership expert, speaker, and author who has sold more than 19 million books. He is the founder of EQUIP, a non-profit organization that has trained more than 5 million leaders in 126 countries. Read his blog at JohnMaxwellOnLeadership.com.

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