## [PDF] The Go-Getter: A Story That Tells You How To Be One

Arthur Morey, Alan Axelrod, Peter B. Kyne - pdf download free book



Books Details: Title: The Go-Getter: A Story That T Author: Arthur Morey, Alan Axelrod, Released: 2003-01-04 Language: Pages: ISBN: 1559278552 ISBN13: 978-1559278553 ASIN: 1559278552

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## **Description:**

**From Publishers Weekly** This audiobook, based on a 1921 story, follows Peck, a war veteran and double amputee eager to work for Ricks' Logging Company. The firm's executives hire the hardworking and honest Peck almost as a lark, because they're unhappy with several current employees' performance. Peck immediately surprises them by going out and selling the most

undesirable lumber for unbelievably high prices. He's back in the office briefly before heading out on another sale when he's asked to do an odd errand: he has to track down a particular blue vase in a shop on Sunday and deliver it to the company president by that evening. The intrepid Peck finds the store, tracks down the owner and finally obtains the vase, proving he is indeed a go-getter. The story is undoubtedly old-fashioned, but the actions and attitudes of both the worker and the manager still ring true today. Although using an exaggerated tone at times, Morey brings Peck to life, particularly in portraying the salesman's frustration when he has difficulty finding the vase. The brief afterword, summarizing the message and highlighting the lessons-diligence, persistence, honesty-is useful, though not overly original, and Morey reads it straightforwardly, with no theatrics. This lighthearted parable may interest fledgling salespeople and less experienced employees. Copyright 2003 Reed Business Information, Inc.

**About the Author** Peter B. Kyne was a prolific screenwriter and the author of the 1920 bestseller *Kindred of the Dust*. His stories of Cappy Ricks and the Ricks Lumber & Shipping Company were serialized in *The Saturday Evening Post* and *Cosmopolitan* magazine. He died in 1957.

Historian, Alan Axelrod is the author of the bestsellers *Patton on Leadership* and *Elizabeth I, CEO*. He lives in Atlanta, Georgia. Arthur Morey has recorded countless audiobooks, including titles by such authors as M. Scott Peck, John Updike, Richard Russo, Anne Tyler, and John Irving. He attended Harvard and the University of Chicago and has taught performance and writing at Fordham, Northwestern, and the Art Institute of Chicago. Arthur has appeared in a host of off-Broadway and off-Loop productions. In 2009, he was awarded *AudioFile* magazine's Best Voice in Nonfiction & Culture award. His work has also garnered multiple *AudioFile* Earphones awards, and he has been nominated for an Audie Award.

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